



Industry: Healthcare

KOVARUS CASE STUDY

Challenge

- Emerging technology investments creating additional training and support requirements
- IT department needed to ramp up on VMware rapidly, thoroughly and simultaneously
- Focus on avoiding pitfalls and deriving maximum value from system-wide upgrades

Solution

- VMware
- Kovarus Professional Services

Key Business Benefits

- Decreased data center energy consumption
- Increased utilization of server capacity by more than 60%
- Eliminated downtime from server failure through predictive, proactive load balancing

Deployment Environment

- VMware VI-3
- Sun Microsystems Servers
- RedHat Linux Virtual Machines

Kovarus, Inc.

400 Oyster Point Blvd., Suite 423
South San Francisco, CA 94080
Phone: 650-392-7848



Health Net of California selected Kovarus for its virtualization expertise to ensure optimal results while maximizing cost and energy savings in the data center.

The Customer: Health Net

Health Net of California is one of the largest network-model health plans in California. Together with Health Net Life Insurance Company, it serves nearly 2.3 million members statewide, employs approximately 2,700 associates, and contracts with more than 56,000 physicians, 300-plus hospitals and nearly 5,000 pharmacies, giving its members greater choice and more convenient access to care.

The Challenge: Maximizing the Value of Virtualization

Health Net's migration off of expiring hardware opened the opportunity for virtualization solutions in its data center. In the process, Health Net needed to capture the benefits of a virtualized data center. Health Net sought out an experienced partner to derive optimal results from VMware's configuration options, as well as thoroughly and rapidly train Health Net's Information Technology Group on how to provide around-the-clock support for the new VMware product.

The Solution: Kovarus Professional Services and VMware

Health Net installed VMware's ESX software to run on new servers as part of an overall upgrade to its data center strategy. Once these installations were complete, Kovarus Professional Services team stepped in to lead an intensive training workshop. Kovarus focused on helping Health Net's IT group gain a full understanding of the intricacies and full potential of its new hardware and software investments.

Results

- Provided in-depth training enabling Health Net's Information Technology Group to fully and independently support its VMware installation in a 24/7 environment
- Enabled Health Net's Information Technology Group to incorporate emerging technologies with minimal disruption to ongoing IT activities