



SYSTEM INTEGRATION SERVICES

Kovarus System Integration Services, including Hardware Integration, Software Integration and End-to-End Rack-on-Demand, provide the ability to readily and safely modernize, refresh, simplify, and grow your data center infrastructure based on preconfigured, turnkey services. Our experienced integration consultants will leverage Kovarus' proven industry-aligned methodology to implement a solution tailored to your data center requirements in a rapid and cost-effective manner. Kovarus provides you with a uniquely crafted solution to meet your functional and financial goals. The Kovarus consultative solutions architecture team will help you navigate the breadth and depth of our offerings, guiding you towards the right solution that will accommodate your needs.

System Integration Process

- 1. Solution Design** — Our engineers and your engineers work together to build an extensively detailed design specification. The collaborative process defines server configurations, network devices, network configuration, etc. Our engineers will guide you through all the variables to build a prescriptive bill of materials and data center rack blueprint.
- 2. Source & Procure** — Once solution designs are finalized, the solution team goes to work. We've invested years cultivating our partner relationships to get the best possible cost and lead time — with world-class support. Best of all, we manage every aspect and keep you up to speed at every step of the way.
- 3. Build** — With the materials onsite, our integration team performs all the work, so you don't have to. We rack, stack, cable, label, and customize every data center rack to your design specifications. You'll have no need to dedicate warehouse space or engineers to the task. Handling logistics and labor to perform your own integrations is no longer an issue.
- 4. Configure, Test & Validate** — We configure, test, and validate processes to ensure accuracy and consistency in every rack integration. We also collect the data used to streamline provisioning your processes. Any failed components are replaced immediately at our facility — resulting in ready-to-deploy racks and a lot of saved time for your team.
- 5. Deliver & Deploy** — Once the integration is complete, we transport the turnkey data center racks to the location of your choice. Simply roll them into place, connect power and network, and the systems are ready to provide value within minutes of arrival.

KEY BENEFITS

- Local partner and local resources
- Vendor agnostic approach — the correct architecture to meet the specific needs
- Ability to verify equipment builds before shipment
- Simplified, single shipment of verified and inventoried components
- Capable of bringing to bear advanced services around architecture and design
- Predictable and consistent integrated solution delivery
- Rapid and cost-effective solution to meet your functional and financial goals



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Project Management

With Kovarus System Integration Services, scheduling, vendor management and logistics are handled by our team. Every engagement includes project management from start to finish. We keep you updated on vendor lead times, work order status, and delivery dates, in real-time, so that you can focus efforts on more important matters.

Quality Assurance

We're obsessed with delivering ready-to-utilize data center infrastructure. That's why our end-to-end quality control process has hundreds of checkpoints throughout the production process. Each milestone ensures our fully integrated data center racks live up to our standards and reputation.

Global Logistics

As our customers expand their reach around the globe, they need technology solutions delivered across different geographies quickly and efficiently. Kovarus specializes in managing the supply chain and delivery of enterprise-class technology products to countries around the world. We can navigate the challenges of global logistics, import/export of assets, and multi-vendor solution delivery so our customers don't have to, including:

- Pre-approve all goods within 24–48 hours in order to avoid customs delays (if no permit is required)
- Provide importer of record services and act as the local consignee
- Ensure smooth and seamless implementations
- Reduce costs and eliminate wasted setup time
- Deliver technology with maximum predictability

Kovarus, in addition to the U.S., covers Australia, Canada, Europe (Northern & Western), Hong Kong, Japan and Singapore, with in-country partners that cover the rest of the world.

THE KOVARUS ADVANTAGE

- Experts in modernizing and automating IT
- Premier partner of leading technology companies
- Extensive array of certified specialists
- Broad industry experience
- Multi-vendor technology expertise
- Proven methodologies to help accelerate business through IT

TAKE THE NEXT STEP

For more information, please contact Kovarus at (800) 454-1585 or email us at sales@kovarus.com

About Kovarus

Kovarus is a systems integrator that helps companies modernize and automate IT. We enable businesses to transform their IT service delivery to help them accelerate innovation and deliver cost-effective business outcomes. Kovarus has helped some of the greatest companies in the world by leveraging the Kovarus Solutions Portfolio of best-in-class technologies and services to deliver business services faster, at scale and more effectively to provide them a competitive advantage. With an extensive array of elite technical certifications and credentials, leading technology partners continually recognize Kovarus for its commitment to excellence and its focus on delivering exceptional customer service. To learn more, please visit www.kovarus.com.