



# CLOUD COST MANAGEMENT AND RATIONALIZATION

## How can Kovarus help rationalize and govern costs in your cloud environments?

Kovarus provides you with access to CloudHealth, the industry leading cost management and optimization service. CloudHealth provides granular, multi-cloud visibility into what services specific groups or users are consuming, both historically and predictively. If desired, Kovarus can then use this data to assist you in understanding what's driving your costs and enable governance of the individual users and the groups consuming cloud services through a combination of improved visibility, best practices, policy enforcement, and automation.

## Optimizing Costs & Billing

Many customers want to move away from the pay-by-credit-card acquisition model. Kovarus offers customers the ability to pay on Net30 terms, similar to how they acquire traditional on-premises infrastructure today. Further, with insight into detailed spending and utilization, your team will be able to make informed decisions on when and where to use Reserved or Spot Instances, and other cost reduction strategies. If desired, Kovarus can then begin to make recommendations on best practices that should be implemented, policies that can be enforced, and opportunities for automation, as described on the reverse of this brief.

## Quick Implementation

Unlike many IT projects, adoption of CloudHealth is relatively straightforward. After signing a partnering agreement, Kovarus professional services will begin to work with your team to understand your environment, start sending your billing data to CloudHealth, and provide access to the CloudHealth Portal.

## Customer Success Example

Kovarus worked with a company who felt their AWS program was well established, but wanted an external review. It was found that 146 people were all using the Root account, and \$18,000 a month could be saved with a few simple policy changes. Their leadership was appreciative of the data.

### KEY BENEFITS

- Access to the industry leading cloud cost management solution.
- Provide IT Leadership with granular visibility across AWS, and Azure environments.
- Consolidate billing and shift away from credit card use.
- Promote cost rationalization, and decrease overall cloud spend through policy and automation.

### ADDITIONAL OPTIONAL SERVICES

- External audit of best practices, relevant compliance concerns, security posture.
- Proposals for implementing automation to further reduce costs, drive developer agility, and improve policy adherence.



## Optional Service Engagements

In addition to the benefits CloudHealth can bring, some customers want an external review of their environment to assist them in improving along one or more dimensions. Toward that end, Kovarus offers a range of optional service engagements aimed at the most common problems we encounter.

## Kovarus Professional Service Offerings For Cloud Environments

- Health Check Service
- Application Rationalization Service
- Infrastructure Rightsizing Service
- Reservation Modeling and Management Service
- Governance and Policy Service
- Compliance & Security Service
- Custom defined services

### THE KOVARUS ADVANTAGE

- Experts in modernizing and automating IT
- Premier partner of leading technology companies
- Extensive array of certified specialists
- Broad industry experience
- Multi-vendor technology expertise
- Proven methodologies to help accelerate business through IT

### TAKE THE NEXT STEP

For more information, please contact Kovarus at (800) 454-1585 or email us at [sales@kovarus.com](mailto:sales@kovarus.com)

### About Kovarus

Kovarus is a systems integrator that helps companies modernize and automate IT. We enable businesses to transform their IT service delivery to help them accelerate innovation and deliver cost-effective business outcomes. Kovarus has helped some of the greatest companies in the world by leveraging the Kovarus Solutions Portfolio of best-in-class technologies and services to deliver business services faster, at scale and more effectively to provide them a competitive advantage. With an extensive array of elite technical certifications and credentials, leading technology partners continually recognize Kovarus for its commitment to excellence and its focus on delivering exceptional customer service. To learn more, please visit [www.kovarus.com](http://www.kovarus.com).